Filed by Liberty Media Corporation
Pursuant to Rule 425 under the Securities Act of 1933
and deemed filed pursuant to Rule 14a-6 of the Securities Exchange Act of 1934
Subject Company: Liberty Media Corporation
Commission File No.: 000 - 51990

## Liberty Media Investor Meeting

9.26.2008







#### Forward-Looking Statements

This presentation includes certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements about financial guidance, business strategies, market potential, future financial performance, new service and product launches and other matters that are not historical facts. These forward-looking statements involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements, including, without limitation, possible changes in market acceptance of new products or services, competitive issues, regulatory issues, and continued access to capital on terms acceptable to Liberty Media. These forward looking statements speak only as of the date of this presentation, and Liberty Media expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statement contained herein to reflect any change in Liberty Media's expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

Please refer to the publicly filed documents of Liberty Media, including the most recent Forms 10-Q and 10-K for additional information about Liberty Media and about the risks and uncertainties related to Liberty Media's business which may affect the statements made in this presentation.

At today's meeting we will discuss certain non-GAAP financial measures. Please refer to the Appendix at the end of this presentation for definitions of adjusted OIBDA as well as applicable GAAP reconciliations. The appendix will be available on our website <a href="https://www.libertymedia.com">www.libertymedia.com</a> throughout this conference.

All market figures included or reflected in this presentation are as of market close 9/24/08.

Nothing in this presentation shall constitute a solicitation to buy or an offer to sell shares of Liberty Media stock or stock in new Liberty Entertainment, inc. The offer and sale of shares of Liberty Entertainment in the proposed split-off will only be made pursuant to an effective registration statement. Liberty Media stockholders and other investors are urged to read the registration statement to be filed with the SEC, including the proxy statement/prospectus to be contained therein, because it will contain important information about the transaction. A copy of the registration statement and the proxy statement/prospectus, once filed, will be available free of charge at the SEC's website (http://www.sec.gov). Copies of the proxy statement/prospectus and the filings with the SEC that will be incorporated by reference in the proxy statement/prospectus can also be obtained, without charge, by directing a request to Liberty Media's Investor Relations, Telephone: (720) 875-5408.

#### Participation in Solicitation

The directors and executive officers of Liberty Media and other persons may be deemed to be participants in the solicitation of proxies in respect of proposals to approve the split-off of Liberty Entertainment. Information regarding the directors and executive officers of Liberty Media, those expected to serve as directors and executive officers of Liberty Entertainment and other participants in the proxy solicitation, together with a description of their respective direct and indirect interests, by security holdings or otherwise, will be available in the proxy materials to be filed with the SEC.







## Today's Agenda

9:00 - 9:05	Good Morning	Courtnee Ulrich	
9:05 - 9:25	Liberty Media	Greg Maffei	
	Liberty Entertainment		
9:25 - 9:55	DIRECTV	Chase Carey	
9:55 - 10:10	Liberty Sports Group	Mark Shuken	
10:10-10:40	Starz/Overture Films	Bob Clasen	
10:40-10:50	10:40-10:50 Liberty Capital		
10:50-11:00	Break		
11:00 - 11:10	Liberty Interactive	Greg Maffei	
11:10 - 11:40	QVC	Michael George	
11:40 - 12:15	e-commerce	Courtnee Ulrich	
	Panel Discussion	Ryan DeLuca	
		Dan Haight	
		Jim Holland	
		Bill Strauss	
12:15 - 1:00	Conclusion and Q&A	John Malone	
		Greg Maffei	







## Innovate, Execute, Grow

Gregory B. Maffei President and CEO







#### Since we met last September...

- Completed swap: NWS for DTV and RSNs
   Bought 7% more of DTV
- Introduced Liberty Entertainment tracking stock
- Announced split-off of Liberty Entertainment
- Repurchased 14% of LCAPA in response to market conditions
- Completed three attractive e-commerce acquisitions at Liberty Interactive



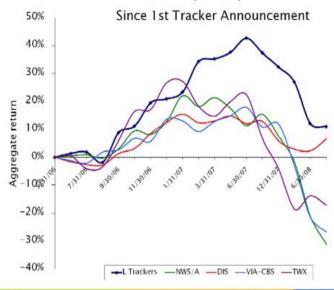




## Liberty Performance

Liberty has outperformed its peers since the initial tracker issuance

#### Liberty vs. peers









#### What We Do Well

- 1. Innovate, especially financially
- 2. Manage our portfolio of businesses
- 3. Empower operating managers







#### Financial Innovation

- Liberty Entertainment
  - · NWS swap value accretion and increased asset basis
  - · DTV collar and 78.3m share purchase
  - Encouraged DTV buyback and completed voting standstill
- Liberty Capital
  - Share buybacks reduced outstanding shares by 14%
  - · Tax-efficient transactions, e.g., §355 swaps
  - Timely transactions shorts, exchangeable debt, Sprint derivative
  - · Arranged debt facility for mezzanine investments
- Liberty Interactive
  - · Arranged credit capacity in better times









#### Swap / Transaction History

- News Corp up \$6.5b since deal announcement
  - NWS down >42%, DTV +3.5%
- Time Warner swapped 68.5m TWX shares at ~\$21 vs. current \$13.96
  - Up ~\$800m on trade and tax benefits
- CBS swapped 7.6m CBS shares tax-free at \$30.82 v. current \$14.72
- OnCommand sold OnCommand for \$380m
  - \$332m in cash and hedged LNET position with puts at \$30.88/share vs. current \$2.67
- OpenTV sold 39.4m OPTV shares at \$2.98 vs. current \$1.49
- IDT Swapped 17.2m IDT shares at ~\$13.50 vs. current \$0.70







#### Be Safe

- Protect our downside
  - Financial innovation limits our equity and other exposure
- Ensure liquidity
  - For operations, debt maturities, and opportunities
- Manage exposure
  - Counterparty exposure limited to high quality names
- Corporate cash in AAA and Treasury funds
  - · Not perfect: some risk in money market funds







#### Manage Our Portfolio

- Allocate capital
  - · Invest in attractive opportunities
  - Divest unattractive and non-core businesses and assets tax-efficiently
- Encourage efficiencies and synergy
  - Consolidate overlapping costs, especially overhead
  - · Incent managers to work together
- Create options
  - · Preserve structural flexibility
- Construct investor choice
  - · "Purer plays" through trackers and spins







#### **Empower Our Managers**

- Part of Liberty's appeal is (relative) autonomy
- Encourage CEOs and management teams to work together
  - · Financial incentives
  - · CEO council
  - · Marketing summit, marketing wiki
  - · Strategic purchasing initiative
- Offer platforms for learning that require Liberty's scale
  - · NetLeaders Forum
- Share best practices
  - · e-commerce companies provide Internet DNA to QVC
- Provide capital, deal expertise and financial sophistication







#### Objectives and Strategy

- Liberty Entertainment
  - · Complete split-off, reduce discount to SOP
  - · Explore DTV options
  - · Consider content and distribution investments
- Liberty Capital
  - · Rationalize assets tax-efficiently
  - · Deploy cash derived from tax shield
  - · Repurchase stock opportunistically with excess capital
- Liberty Interactive
  - · Improve operating results at QVC
  - Expand QVC's footprint: international, internet, other platforms
  - · Acquire additional attractive e-commerce businesses
  - · Expand liquidity and rationalize passive stakes







# Chase Carey President & CEO









#### The DIRECTV Group

#### Cautionary Statement

This presentation includes certain statements that may be considered to be, "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 ("PSLRA"). These forward-looking statements generally can be identified by words such as "believe," "expect," "estimate," "anticipate," "intend," "plan," "foresee," "project" or other similar words or phrases. Similarly, statements that describe our objectives, plans or goals also are forward-looking statements. All of these forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical results or from those expressed or implied by the relevant forward-looking statement. Such risks and uncertainties include, but are not limited to: economic conditions; product demand and market acceptance; ability to improve customer service or create new and desirable programming content and interactive features; government action; political, economic and social uncertainties in many Latin American countries in which DTVLA operates; foreign currency exchange rates; competition; the outcome of legal proceedings; ability to achieve cost reductions; ability to renew programming contracts under favorable terms; technological risk; limitations on access to distribution channels reliance on satellites as a significant part of our infrastructure and we may face other risks described from time to time in periodic reports filed by us with the SEC.

#### Non-GAAP Financials

This presentation includes financial measures that are not determined in accordance with GAAP, such as Operating Profit before Depreciation and Amortization, Free Cash Flow and Cash Flow before Interest and Taxes. These financial measures should be used in conjunction with other GAAP financial measures and are not presented as an alternative measure of operating results, as determined in accordance with GAAP. DIRECTV management uses these measures to evaluate the profitability of DIRECTV U.S.' subscriber base for the purpose of allocating resources to discretionary activities such as adding new subscribers, upgrading and retaining existing subscribers and for capital expenditures. A reconciliation of these measures to the nearest GAAP measure is posted on our website and is included at the end of this presentation package.







## Goal: Deliver The Best TV Experience

### Through Leadership In:

- Content
- Technology
- Service







## Financial Objectives

- Solid Top Line Growth
- Increasing Margins
- Strong Cash Flow Growth







## Strong First Half Results

## The DIRECTV Group

\$M except OPBDA Margin	1H 2007	1H 2008	Change
Revenue	8,043	9,398	17%
Operating Profit Before D&A (OPBDA)	2,063	2,539	23%
OPBDA Margin	25.6%	27.0%	137 Bps
Cash Flow Before Interest & Taxes	653	1,335	104%
Free Cash Flow	510	917	80%







## High Quality Subscriber Growth

Net Subscriber Additions (K)	Full Year 2006	Full Year 2007	
DIRECTV U.S.	820	878	
Dish Network	1,065	675	
Cable	163	(520)	
Verizon FiOS	205 742		
AT&T U-Verse	3	228	
Total Pay TV Market	2,256	2,003	

First Half 2008
404
10
(270)
439
318
900



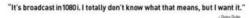




## **Unique Marketing Strengths**











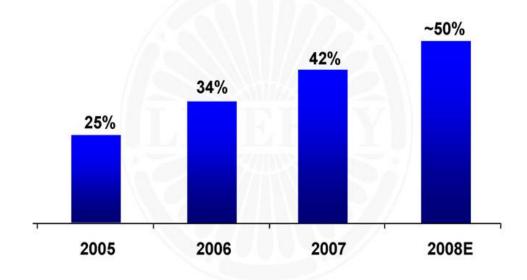






## **Direct Sales Expansion**

#### Direct Sales as a % of Total Gross Additions









### **Target Opportunistically**

- Weak Cable
- Market Disruptions
- Unique Content Advantages
  - ·HD
  - Sports









## **Build Key Niches**

- Commercial
- MDU
- Ethnic
- Rural

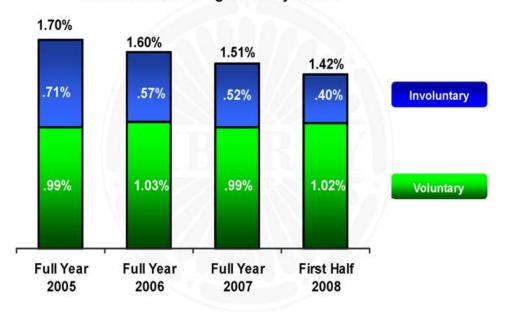






## Manage Churn

#### **DIRECTV U.S. Average Monthly Churn**

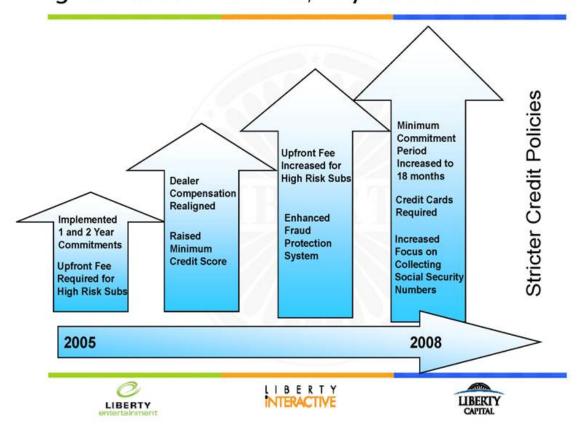






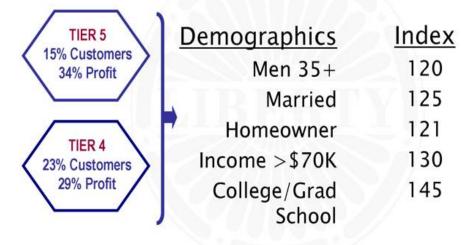


### Tighter Credit Policies/Key Customer Terms



### **Customer Segmentation**

■ 38% of Customers Drive 63% of Profits









## Communication / Loyalty









### **ARPU Growth**

DIRECTV U.S.	Full Year 2005	Full Year 2006	Full Year 2007	First Ha 2008
Packages / Premiums / Sports / PPV	\$55.70	\$58.50	\$60.30	\$59.70
Advanced Services / Equipment / Lease Fees	8.90	9.70	12.20	13.60
Other / Ad Sales	5.00	5.50	6.60	7.50
Total ARPU	\$69.61	\$73.74	\$79.05	\$80.79
Year-over-Year ARPU Growth	4.0%	5.9%	7.2%	7.8%

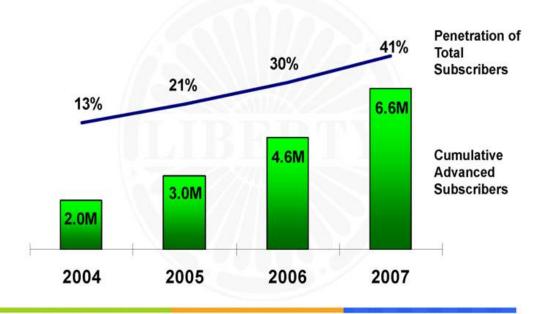






## Advanced Product Leadership

#### Total HD and/or DVR Subscribers



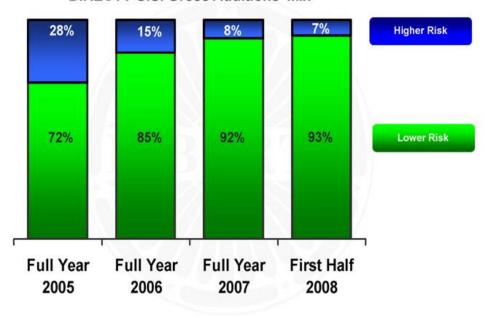






## Focus on Quality Subscribers

DIRECTV U.S. Gross Additions' Mix









#### **DIRECTV** on Demand









## **Advertising Opportunities**

- Interactive
- Telescoping
- Local Advertising
- DVR Insertion
- Audience Measurement



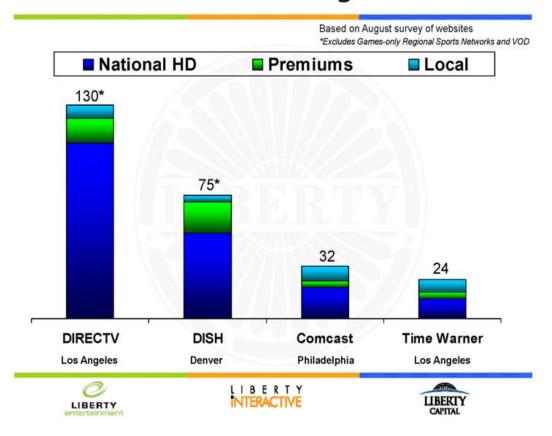




#### Content Leadership



## **HD** Advantage



## Sports Leadership



## Original / Unique Programming











### Interactive / Enhanced Services









### User Interface



### Technology and Engineering

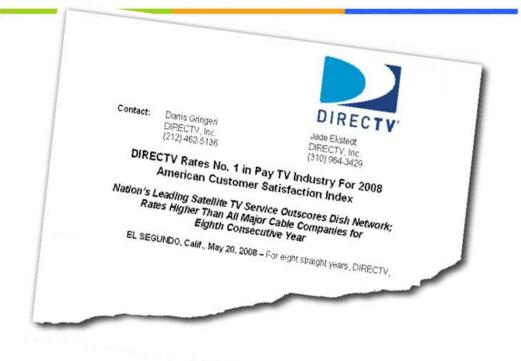
- Improve Reliability
- Upgradeable
- Add Functionality
- Next Gen/Whole Home Experience







# Ultimate Customer Experience









### Optimize Quality and Efficiencies

- Simplify and Standardize
- Technology Advancements
  - · Home Installation
  - · Wireless Handheld
  - New Diagnostic Tools
- Increased Self-Care
  - Web
  - · IVR







### Owned and Operated Network

- Best Practices
- Accurate Metrics
- Flexibility and Speed

	% of Network Volume	States Served	
180 Connect	~20%	California, Oregon, Washington, Idaho, Montana, Wyoming, Colorado, Utah, Arkansas, New Jersey, Pennsylvania, Virginia	
Premier ~10%		Oklahoma, Missouri, Nebraska, Iowa, N. Dakota, S. Dakota, Minnesota, Wisconsin	
Bruister	~5%	Mississippi, Alabama, Georgia, Tennessee, Florida, Louisiana	
Total	~35%		







### Subscriber Acquisition and Retention Costs

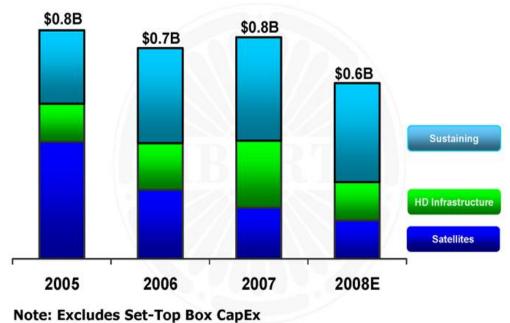
- Upward Pressure
  - · Demand for Advanced Products
  - · New Technologies (e.g. Connecting the Home)
  - · Targeting High Quality Subscribers
  - · Equipment Upgrade Flexibility
- Offsets:
  - · Lower Box Costs
  - · Use of Refurbished Boxes
  - · Installation and Marketing Efficiencies







# **Declining Capital Expenditures**











### DIRECTV U.S. 3 Year Outlook

- Revenues of \$20B in 2010
  - 1.5M 2M New Subscribers Additions (cum)
  - ARPU Growth of 5%+
- OPBDA Margin Approaches 30%
- Cash Flow Before Interest and Taxes of ~\$4B in 2010 ~40% CAGR from 2007







### **DIRECTV Latin America**

4<sup>th</sup> Largest Pay-TV Provider Outside the U.S. with 5.5M Subscribers



### Latin America Market Overview

- Large TV Market with Low Pay-TV Penetration
  - · Brazil 11%; Mexico 28%; PanAmericana 36%
- Competitive Landscape:
  - · Cable is Main Competitor
  - · Digital Roll-Out Only in Major Urban Markets
  - Bundle Product Offers Increasing: Telmex, Telefonica
- Low Penetration of Advanced Products







### **DIRECTV Latin American Strategy**

- Adapt DIRECTV U.S. roadmap to Latin America
- Content and Technology Leadership
- Customer Service Superiority
- Multi-Box and DVR Expansion
- Introduce HD and Secure Leadership Position
- Expand Pre-Paid Offer into New Countries







### **DIRECTV Latin America**

	2006	2007	2008E
Cumulative Subscribers	2,711K	3,279K	~4,000K
Revenue	\$1,013M	\$1,719M	~\$2,200M+
Operating Profit Before Depreciation and Amortization (OPBDA)	\$244M	\$394M	~\$625+M
OPBDA Margin	24%	23%	28%
Cash Flow Before Interest & Taxes	\$0M	\$140M	~\$250M

**Note: Excludes Mexico** 







### Conclusions

- DIRECTV U.S.
  - · Meeting or Exceeding Operating Targets
  - · Generating Substantial Cash Flow Growth
- DIRECTV Latin America
  - Momentum Building
  - · Tremendous Upside for Value Creation
- Strong Balance Sheet
  - · Remains Underleveraged
  - \$6.5B in Buybacks Over Past 2.5 Years
    - · Half Remaining on Current \$3B Program









### Non-GAAP Financial Reconciliations

### (Unaudited

The DIRECTV Grou	ap .	
Reconciliation of Operating Profit Before Depr Operating Profit	eciation and Amortiza	ation to
	Six Months June 3	
	2008	2097
	(Dollars in N	fillions)
Operating Profit Before Depreciation and Amortization	\$2,539	\$2,063
Subtract: Depreciation and amortization expense	1,081	760
Openating Profit	\$1,458	\$1,303
Revenue	\$9,398	\$8,043
OPBDA Margin	27.0%	25.6%

Reconciliation of Operating Profit Before Depreciation and Amortization to Operating Profit			
	Twelve Months Ended December 31,		
	2008 Outlook	2007	2006
	$\overline{}$	(Dollars in Millions)	
Operating Profit Before Depreciation and Amortization	-625+	5394	\$244
Subtract: Depreciation and amortization expense	-225+	235	165
Operating Profit	-\$400	\$159	\$79
Revenue	-82,200	\$1,719	\$1,013
OPBDA Margin	~28%	22.9%	24.1%

The DIRECTV	Group			
Reconciliation of Cash Flow Before Interes	t and Taxes and Free Cas	h Flow to		
Net Cash Provided by Op	erating Activities			
	Six Months	Six Months Ended		
	June 30,			
	2008	2097		
	(Dollars in N	fillions)		
Cash Flow Before Interest and Tieses	\$1,335	\$653		
Adjustments:				
Cash paid for interest	(124)	(113)		
Interest income	37	71		
Income taxes paid	(331)	(101)		
Subtotal - Free Cash Flow	917	510		
Add Cash Paid For:				
Property and equipment	959	1,234		
Satellites	77	112		
Net Cash Provided by Operating Activities	\$1,953	\$1,856		

	TV Latin America		
Reconciliation of Cash Flow Before In Provided t	terest and Taxes and F by Operating Activities	ree Cash Flow to	Net Cash
LILL.	Tweive Months Ended December 31,		
	2008 Outlook	2007	2006
	(Dollars in Millions)		
Cash Flow Before Interest and Tuxes	-\$250	\$140	\$0
Adjustments:			
Cash paid for interest		(27)	(12)
Interest income		18	16
Income taxes paid *	~(100)	(51)	(14)
Add Cash Paid For:			
Property and equipment	-450	336	175
Net Cash Provided by Operating Activities	-\$600	\$416	\$165







# Mark Shuken President & CEO

# **LIBERTY SPORTS GROUP**















### LSG Overview

- 3 Regional Sports Networks (RSNs)
  - · FSN Northwest
  - · FSN Rocky Mountain
  - · FSN Pittsburgh
- Acquired from News Corp (Feb. 28, 2008)
- Keys:
  - · Exclusive media rights
  - · Affiliate distribution & fees
  - · LMC synergies and growth strategies







### **Exclusive Relationships**

- MLB (Mariners, Rockies, Pirates)
- NBA (Jazz)
- NFL (Seahawks, Broncos, Steelers)
- NHL (Penguins)
- College (Washington, Washington State, Oregon State, Colorado, Pitt, Gonzaga)
- Conferences (PAC-10, Big 12, ACC, SEC)







### Programming & Distribution

- 900 live events per year
- 500 in HD (full-time HD started Feb 08)
- 8M satellite & cable subscribers
- 17-State footprint
- Major Affiliates: Comcast, DIRECTV, Dish Network, Time Warner







### **Business Model Advantages**

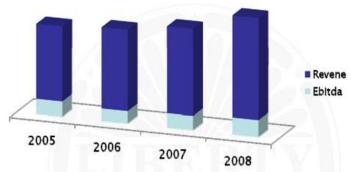
- Proprietary, top-tier content
- Long-term strategic, revenue and cost certainty
- Multimedia rights and interactive future
- Advertising and sponsorship: core vs. DVR
- Operational agility, innovation and flexibility
- Accretive value in acquisitions







### **Financial Metrics**



- Revenue mix:
  - · 80% affiliate fees
  - · 20% advertising & sponsorship
- 2008 EBITDA target margin- 15%







### **Growth Opportunities**

- Core: increase earnings & asset value
- Expand portfolio vertically & horizontally
- Integrate LMC levers for mutual benefit
- Enhance DIRECTV brand, content & value
- Multimedia, interactive, digital strategies
- RSN synergies and best practices







### Benefits from Liberty

- Aggressive, growth-oriented mandates
- Creative acquisition/deal structures
- DIRECTV: sports as driver
- Liberty Entertainment relationship
- Team, league, international relationships
- Financial expertise and partnerships









2007: The New Starz, Controlling our Own Destiny

2008: Executing on the Plan







### Starz, LLC

# Starz COMEDY Starz CINEMA encore encore encore encore love warm movieplex indieplex retroplex starz Starz Crama encore warm





























### Suite of Video Subscription Services

### MATCHES OUR AFFILIATES' EXPANDED DELIVERY PLATFORM • IP delivered Starz flagship stream STARZ PLAY Download (protected) 2,500 video selections (1,000 movies) Starz, Encore and MoviePlex HD-OD HIGH DEFINITION Average 100 titles per month ON DEMAND HD-OD launched by 3 of the top ten cable operators HIGH Starz, Starz Kids & Family, Starz Edge, Starz Comedy HD Launched Encore HD in July 2008 **DEFINITION** · Starz HD launched by top ten affiliates • Star, Encore and MoviePlex OD ON DEMAND · Average 450 titles per month · SOD launched by 9 of the top ten affiliates Starz Starz In Black **Encore Drama Encore Wam** LINEAR Starz Comedy **Encore Love** Starz Cinema MoviePlex **CHANNELS Encore Westerns** Starz Kids & Family Encore IndiePlex **Encore Mystery** Starz Edge **Encore Action** RetroPlex New services highlighted

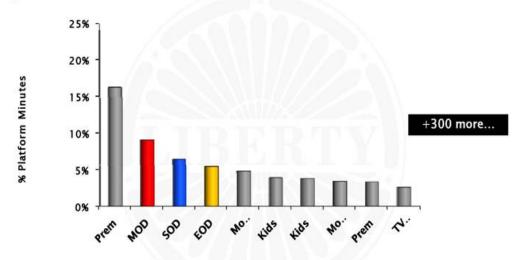






### Starz Leads in On-Demand

Among 300 different on-demand services, Starz networks occupy three of the top five slots in terms of number of minutes



- Top 10 Providers (4 genres) account for 60% of platform minutes used and almost 50% of orders
- · SOD, MOD and EOD are Top 10 Networks based on platform minutes and orders

SOURCE: Data provided by affiliate and Rentrak On Demand Essentials Competitive Performance Report, Total Play Time (minutes), Jan-june 2008

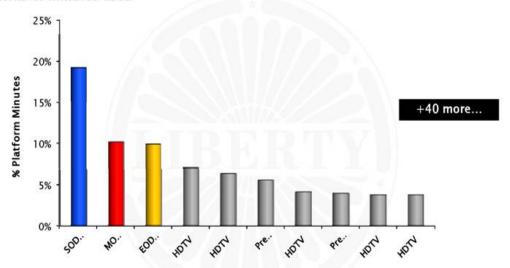






### Starz Leads in HD On-Demand

Starz networks occupy top three spots among 50 HD On-Demand services in terms of minutes used



Even though STE services are not fully distributed like some other HD OD providers, STE services provide a high number of platform minutes and orders

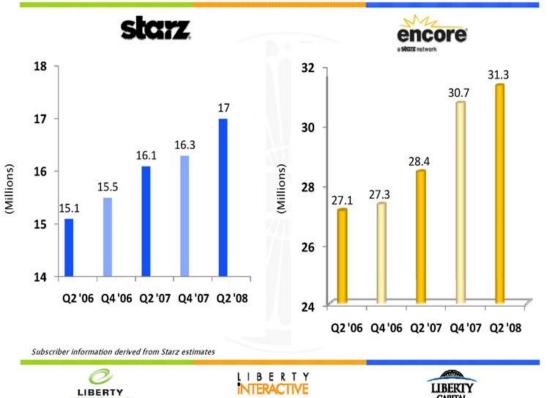
SOURCE: Data provided by affiliate and Rentrak On Demand Essentials Competitive Performance Report, Total Play Time (minutes), Jan-June 2008







### **More Customers**









### Starz Originals

### **Head Case**

 Therapist Dr. Elizabeth Goode is an unconventional "it therapist" to Hollywood's celebrity elite

### Martin Lawrence Presents: 1st Amendment Stand-up

 Stand-up Comedy show, Executive Produced by Martin Lawrence and hosted by Doug Williams

### Crash

- TV adaptation of award-winning motion picture
- "Crash" has a star studded production team onboard for the series
  - · Paul Haggis Crash, Million Dollar Baby, Casino Royale, The Black Donnelly's
  - Bobby Moresco Crash, Million Dollar Baby, The Black Donnelly's
  - Don Cheadle Crash, Hotel Rwanda Traitor
  - · Tom Nunan Crash, The Illusionist
  - · Glen Mazzara The Shield, Life















### Starz Ratings

- #1 or tied for #1 among premium pay flagships in 11 of the first 26 weeks of 2008
- Never before ranked first in the weekly ratings

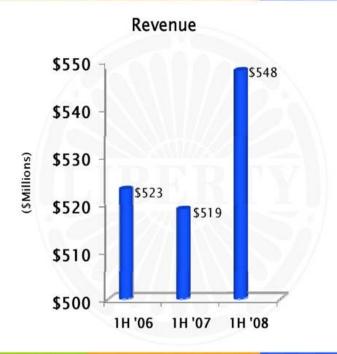
SOURCE: Nielsen Galaxy Explorer Live HH coverage area Total Day ratings, December 31, 2007-June 29, 2008. Subject to qualifications available on request.







## Revenue Up



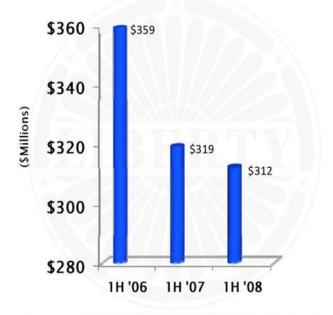






### Costs Down

### Programming costs continue to moderate

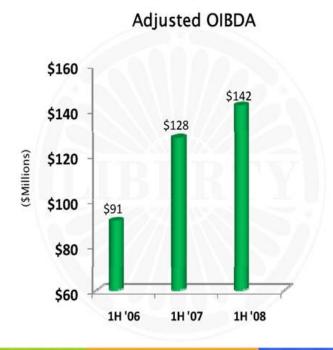








# Income Up

















#### Overture Films

- Production and theatrical distribution of creatively compelling motion pictures:
  - · Release 8-12 films per year
  - · Recognizable star-power
  - · Production budgets average \$15-20m
  - · DVD distribution through Anchor Bay Entertainment
  - On-air distribution through Starz and Encore networks
- Provides Starz networks with access to talent, new promotional opportunities and exclusive content
- Released six theatrical films to date: Mad Money, Sleepwalking, The Visitor, Henry Poole is Here, Traitor and Righteous Kill
  - The Visitor rated "indie success of the summer" by Hollywood Reporter, ranked in top 15 films nearly every week during its run
  - Righteous Kill scored the highest opening weekend box office of any of our films to date, garnering \$16.3m











#### **Anchor Bay Entertainment**

- Transformed company from focus on catalog and genre to higher quality, first-run motion pictures
- Mad Money was the biggest selling new theatrical release the day it streeted on DVD, will generate about \$50m in gross revenue over 10 year ultimate
- More limited theatricals followed by DVD release. This month Surfer, Dude, with Matthew McConaughey, Willie Nelson and Woody Harrelson
- Wow! Wow! Wubbzy! hit on Nick Jr. and Noggin, produced by Film Roman, released on DVD this month















### Suite of Digital Services

#### STARZ PLAY

- · IP delivered Starz flagship stream
- · Download (protected) 2,500 video selections (1,000 movies)

## PPV, VOD, SVOD & EST/DTO

- 10+ partnerships exploiting 500+ title owned content library from Overture and Starz
- · Satellite/cable/telco PPV/VOD is largest driver
- · Internet partners

## BROADBAND CHANNELS

- · Ad supported, video centric websites built around owned content and brands
- · Existing channels: Manga.com (anime) and StarzBunnies.com (animated comedy shorts)
- $\bullet \ \mathsf{Channels/Sites} \ \mathsf{in} \ \mathsf{development} \ \ldots \ \mathsf{Animation} \ \mathsf{Site}, \ \mathsf{Horror} \ \mathsf{Site}, \ \mathsf{Movie-Fan} \ \mathsf{Site}$

#### DIGITAL CONTENT DEVELOPMENT & DISTRIBUTION

- Development, syndication and licensing of content developed specifically for online/wireless platforms (e.g. 30-Second Bunnies Theatre, Manga Minutes Podcast)
- Development/distribution of online games from existing IP (e.g. Righteous Kill: The Game)

#### DIGITAL MARKETING & PROMOTION

- · Websites supporting our brands (starz.com, overturefilms.net) and individual properties
- Video and other content syndication relationships with various internet and wireless partners including You Tube, MySpace, AOL, MSN, Yahoo, Heavy, Sling, and iMeem among others







#### Starz Animation

- Space Chimps, co-produced with Vanguard and released by Fox, generated about \$30m at box office
- Film Roman: 20<sup>th</sup> season of *The Simpsons*, 13<sup>th</sup> of *King of the Hill. The Goode Family* for ABC, *Deadspace* prequel to EA game: and three Marvel projects
- Toronto Studio: Three CGI films in production for other studios













### **Consolidated Operations**

- Managed in three divisions television, theatrical animation
- Centralized acquisitions building a library of content with all rights
- · Coordinated marketing & promotion
- Unified TV production for Starz Entertainment, Anchor Bay & third parties
- Coordinated support functions HR, finance, IT, legal







#### **Audience Aggregation**

#### Example: Mad Money

- Cost: \$6m domestic rights acquisition plus \$27m P&A
- \$22m box office gross
- \$50m home video gross
- Pay-Per-View/VOD Starz Entertainment affiliates
- · Pay TV fees from Starz channels
- Sold to basic cable by Starz TV syndication team
- Digital distribution via Starz Play, third party Internet outlets

LONG TERM RIGHTS FOR ALL PLATFORMS







### Building a Brand in a Fragmented World



ANIMATION

























## Innovate, Execute, Grow

Gregory B. Maffei President and CEO









### Making Progress...

- Equity shrink of 14%
- Strong liquidity
- Continue to seek tax efficient restructurings
- ...but discount persists







### Liberty Capital





























**MEDIA** 















## Missing LCAPA Value (\$b)

Public assets:		
Time Warner	\$1.3	
Sprint	0.5	
Other & derivatives	2.7	
Public asset market value		\$4.5
Private assets: (analyst consensus)		
Atlanta Braves	\$0.5	
Starz Media	0.4	
TruePosition	0.3	
Other	0.6	
Private asset market value		\$1.8
Net debt		(2.2)
LCAPA equity value (NAV)		\$4.1
Current LCAPA market value		\$1.5
Valuation Gap		\$2.6
% discount (pre-tax)		63.0%

Net debt represents debt at face value less cash and restricted cash as of 6/30







### Liberty Capital Action Plan

- Rationalize non-core assets tax efficiently
  - · Convert to cash and attractive assets
  - Reinvest in growth businesses
- Reduce discount
  - · Capture through share repurchase







## Innovate, Execute, Grow

Gregory B. Maffei President and CEO

# I I B E R T Y







#### **Continued Expansion**

- Strategic acquisitions
  - · Bodybuilding.com
  - · Red Envelope
  - Celebrate Express
  - · QVC brand acquisitions
- Growth strategies
  - · Differentiate product and service offerings
  - · Build brand awareness
  - · Enhance QVC.com, e.g., online community
  - · Expand internationally
  - · Leverage best practices across portfolio
  - · Exploit new sales and marketing channels







#### QVC US vs. HSN

	<b>QVC US</b>	HSN
Rev Growth 2005-08E	12%	9%
Adjusted OIBDA Growth 2005-08E	16%	-50%
Adjusted OIBDA Margin 2005	23%	17%
Adjusted OIBDA Margin 2008E	24%	8%

- QVC has steadily grown revenue
  - · Maintained consistent and high adjusted OIBDA margins
- HSN estimated 2008 adjusted OIBDA\* is 50% of its 2005 level
- QVC has invested for future growth

<sup>\*</sup> Adjusted to exclude stock and other equity-based compensation 2008 estimates based on YTD 6/30 growth rates and margins; HSN information based on SEC filings







#### Liberty Interactive Compares Favorably

- Adjusted OIBDA margins > 21% v. low double-digit % for comps
  - · Has maintained strong margins through cost-control
- Current capex low as cycle for current operations has peaked
- High free cash flow yield
- LINT trading at discount to retail peers

	TTM Revenue GR%	OIBDA Margin	EV / TTM OIBDA	TTM OIBDA - CAPEX Yield
Costco	7.1%	3.4%	10.8x	3.1%
JC Penney	-0.2%	11.7%	4.6x	11.9%
Nordstrom	3.1%	13.7%	7.9x	8.7%
Kohls	5.6%	13.7%	7.4x	7.8%
WAVG (EV)	5.0%	8.8%	8.5x	6.5%
LINT	6.5%	21.1%	7.5x	18.4%

Source: Bloomberg; Other data: 12 months trailing using most recently available LINT EV calculated as market capitalization less value of public investments plus net debt







#### Liberty Interactive Action Plan

- Execute operationally
- Pursue growth initiatives
- Rationalize equity stakes
- Approach capital structure prudently
  - · Conserve capital in uncertain markets
    - Maintain liquidity for near-term debt maturities
    - · Launched tender for 2009 bonds
  - Adjust leverage target appropriately

















#### **Key Messages**

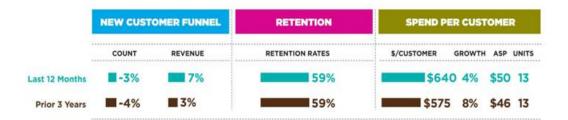
- Disciplined operational and financial management through economic downturn
- Accelerating efforts to 'reinvent' QVC as the preeminent multi platform lifestyle retailer
- Expanding globally and testing new business opportunities







#### **Customer Growth Drivers**



- · New customer growth and customer retention healthy
- · Growth in spend per customer slowed over past year





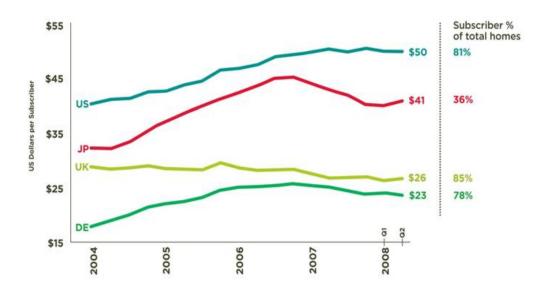


## Impact of Economic Downturn



FORECLOSURE RATE	NBR STATES	YTD QVC SALES GROWTH
HIGH	11	-0.9%
MEDIUM	30	1.1%
Low	10	4.1%
		TOTAL 0.6%

## International Growth Opportunities

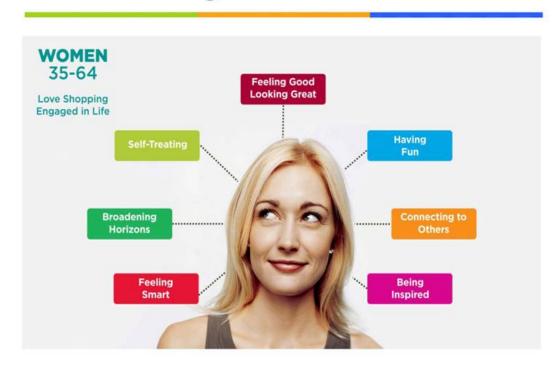


\*data is based on constant currency rates as of q104

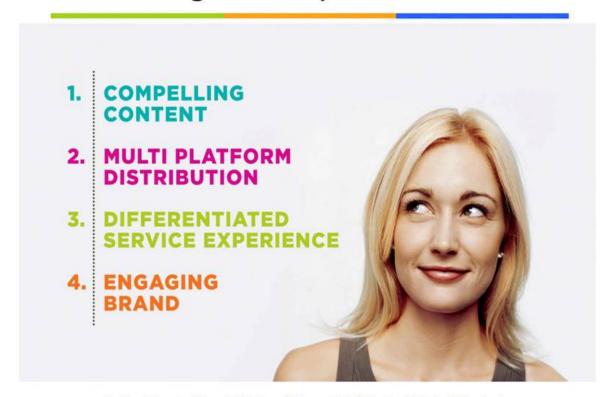
### Disciplined Execution In Downturn



## Addressing Underserved Needs



### Creating a Lifestyle Destination



Fashion | Jewelry | Beauty | Wellness | Home Style | Cooking & Dining | Electronics

#### 1. COMPELLING CONTENT





Fashion | Jewelry | Beauty | Wellness | Home Style | Cooking & Dining | Electronics

#### **Great Finds**



AMERICAN GIRL 9.25.08



CLINIQUE 2.17.08



LUCKY HANDBAGS 9.26.08



**DELL MINI** 9.09.08



CLARISONIC 10.20.07



JAMES TAYLOR 9.12.08

### Interesting People & Programming



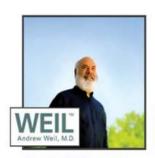
WHOOPI GOLDBERG 2.28.08



CLINTON KELLY 5.20.08



CESAR MILLAN 7.02.08



ANDREW WEIL, MD 10.16.08



RACHAEL RAY 10.19.08



ELIZABETH HASSELBECK FEB 09

## **Exciting Places**



YANKEE STADIUM 9.08.08



LIVE FROM FASHION WEEK BRYANT PARK 9.08.08



ORANGE COUNTY CHOPPERS 10.19.08



LIVE GOOGLE - CYBER MONDAY Q VOYAGER - VIENNA 12.01.08



01.01.09



VICENZA **JAN 09** 

## **Engaging Environment**



JEWELRY SET TBD



**NEW ON-AIR GRAPHICS 10/18/08** 



**5 NEW HOMES SETS 10/18/08** 



**UPDATED ONLINE GRAPHICS 10/18/08** 

## The Big 4



QVC FASHION WEEK SEPTEMBER 8, 10PM



HOLIDAY GIFT KICKOFF OCTOBER 18, ALL DAY



QVC BIRTHDAY NOVEMBER 24



12 DAYS OF CHRISTMAS DECEMBER 1-12

#### 2. MULTIPLATFORM **DISTRIBUTION**



#### Goals:

- · Increase customer convenience and control
- · Better target customer sub segments
- Increase revenue through off air products/services
- Expand presence outside QVC

Fashion | Jewelry | Beauty | Wellness | Home Style | Cooking & Dining | Electronics

### **HDTV**: Reaching More Eyeballs



- SD up convert simulcast launched Q2'07, HD Native launching Q2'08
- Verizon, ATT distribution deals completed, other discussions active
- Provides secondary placement and access to new viewers

### QVC.com: The Power of Live



#### QVC.TV 7/28/08

- •Introducing QVC TV experience to new broadband customers
- Convenience and additional options



#### 2<sup>ND</sup> LIVE STREAM Q1 2009

- · counter programming
- · niche events
- · behind the scenes
- · clearance events

### QVC.com: The Power of Video



#### **BEAUTY BEST SELLERS 9/9/08**

- Repurposed content
- Segmented VOD channels serving specific interests



#### **EMBEDDED VIDEO 9/15/08**

Making video ubiquitous across qvc.com commerce and community

# Mobile: Q on the Go



- Easy ordering on the go
- Featuring TSVs & key items
- Anticipated text alerts

### Interactive TV: Choice & Control





ACTIVE (BUY BUTTON)



BEAUTY

MULTISCREEN

- UK Interactive app launch: 9/08
  - · Multiple levels of video content
  - · Additional product detail; push to buy
- · US pilots likely early/mid next year

## Off-Platform: Reaching New Customers



**TWITTER 6/6/08** 



**YOUTUBE 8/8/08** 



**FACEBOOK 7/30/08** 

- Enabling QVC customers to invite QVC into their digital lives and dialogues
- Reaching new customers through the viral nature of social media

#### 3. DIFFERENTIATED SERVICE EXPERIENCE



#### TOP RATED

94%
TOP BOX CUSTOMER
SATISFACTION

97%
CORE CUSTOMER RETENTION

- · More personalized sales / service
  - · Online/offline personalization
  - · Self service
- · Improved delivery
  - Expanded multi line shipping to reduce customer costs
  - · Faster deliveries through regional hubs
  - More delivery options
  - · Green packaging initiatives

Fashion | Jewelry | Beauty | Wellness | Home Style | Cooking & Dining | Electronics

#### 4. ENGAGING BRAND

















- iQdoU? launched 4Q/07
  - · Strong emotional connection
  - · Good gains on brand attributes
  - · Leveraged event spend lifted sales

Fashion | Jewelry | Beauty | Wellness | Home Style | Cooking & Dining | Electronics

# iQdoU? Phase II



- Screen Test Format: live, unrehearsed; spontaneous
- Deepens customer connection; affinity
- Cuts through the sea of commercial-sameness

# Don't Miss a Moment



# Leveraged Marketing

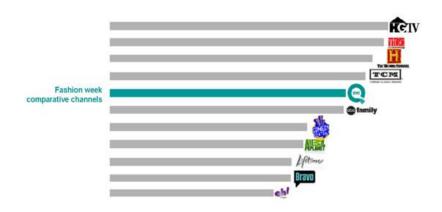


## **Fashion Week**



- First step in ongoing partnership with IMG/Fashion Week
- · Integrated marketing/programming effort
- Leverages our top tier designers; many of whom have runway shows at FW
- Breaks through home shopping stereotype

### **Fashion Week Results**



#### SALES

• 25% over day part average; 22 of 29 items sold out

#### VIEWERSHIP

- · Double the average minute box count for QVC during that time slot
- Time spent with program 40% higher than average

# Global Expansion

#### ENTERING ITALY MARKET

- Reached agreement with timb for dtt distribution
- Operations will begin on/before Q4 2010
- Projected 10mm+ subs by entry
- CONTINUING
   DISCUSSIONS IN OTHER
   TOP MARKETS

COUNTRY GDP (SB)		MULTI CHANNEL HOMES (M)	
US	\$	13,843	90,200
Japan	\$	4,384	30,140
Germany	\$	3,322	32,878
China	\$	3,250	141,060
UK	\$	2,772	16,825
France	\$	2,560	10,832
Italy	\$	2,105	6,761
Spain	\$	1,439	3,604
Brazil	\$	1,313	17,480
Russia	\$	1,290	11,027

# International Start Up Experience

	UK	GERMANY	JAPAN
START-UP YEAR	1993	1996	2001
SUBSCRIBERS year 1 year 5	2.5 million 6.8 million	6.5 million 21.7 million	2.9 million 13.4 million
SALES/SUBSCRIBER year 5	\$35 per sub	\$9 per sub	\$35 per sub
first year over break-even	4	6	4
Cumulative losses before first break-even year	\$40 million	\$100 million	\$26 million
Start-up capital investment	\$79 million	\$290 million	\$94 million

## **New Business Models**





- · New ecommerce brands
  - · Leverage QVC / Liberty assets;
  - Attract new customers to Q experience
  - First ODAT site launched (with Backcountry.com)
- Product Brand investments where value creation possible
  - · Several discussions underway
- Exploratory discussions with cable / internet players about commerce partnerships

### **CLOSING**

- Maintain operational discipline in challenging market
- Position Q as preeminent multimedia lifestyle retailer
  - Drive growth with new and existing customers
- Expand into new growth arenas
  - Global
  - · New business initiatives









## e-commerce Discussion

Ryan DeLuca CEO Bodybuilding.com
Dan Haight COO BUYSEASONS
Jim Holland CEO Backcountry.com
Bill Strauss CEO Provide Commerce









## Why e-commerce Acquisitions

- Generate strong IRRs
- Invest in high growth businesses
- Diversify revenue stream
- Exploit synergies across portfolio
  - · Video and e-commerce







### What We Want

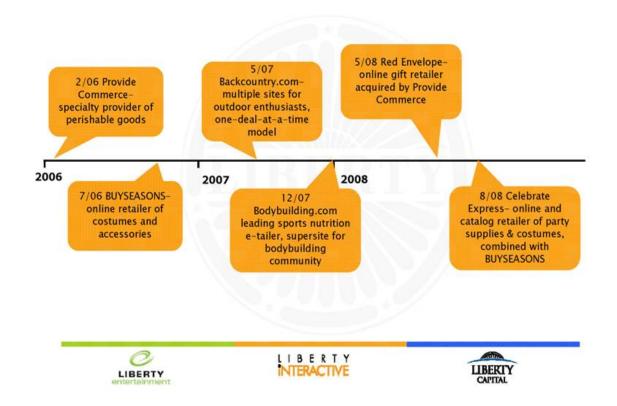
- High growth, strong cash flow
- Low multiple relative to growth
- Niche markets
- Strong management teams
- Unique value propositions
- Differentiated business model/practices
- Synergistic with existing portfolio







## **Acquisition History**



### Value and Growth

- Blended acquisition multiple of <10x '08E adjusted OIBDA appears low
  - · Relative to strong top-line and adjusted OIBDA growth
  - Compared to trading multiples (AMZN, NILE >20x)
- Significant growth as a group in the second quarter
  - Revenue up 97%, adjusted OIBDA up 108%, in part due to acquisitions
  - Assuming all businesses consolidated on January 1, 2007, revenue +41%, adjusted OIBDA +75%
- e-commerce companies generated 10% of 2Q LINT revenue

AMZN. NILE information from Bloombera







# Appendix







#### Non-GAAP Financial Measures

This presentation includes a presentation of adjusted OIBDA, which is a non–GAAP financial measure, for Starz Entertainment, the US operations of QVC, Liberty Interactive (which is not an entity, but rather a group of assets tracked by the Liberty Interactive tracking stock) and the e-commerce businesses collectively included in Liberty Interactive (Bodybuilding.com, BUYSEASONS, Backcountry.com and Provide Commerce) for certain applicable periods, together with a reconciliation of that non–GAAP measure to that business' operating income, determined under GAAP, for the corresponding periods. Liberty Media defines adjusted OIBDA as revenue less cost of sales, operating expenses, and selling, general and administrative expenses (excluding stock and other equity–based compensation) and excludes depreciation, amortization and restructuring and impairment charges that are included in the measurement of operating income pursuant to GAAP.

Liberty Media believes adjusted OIBDA is an important indicator of the operational strength and performance of its businesses, including the ability to service debt and fund capital expenditures. In addition, this measure allows management to view operating results and perform analytical comparisons and benchmarking between businesses and identify strategies to improve performance. Because adjusted OIBDA is used as a measure of operating performance, Liberty Media views operating income as the most directly comparable GAAP measure. Adjusted OIBDA is not meant to replace or supercede operating income or any other GAAP measure, but rather to supplement such GAAP measures in order to present investors with the same information that Liberty Media's management considers in assessing the results of operations and performance of its assets. Please see the reconciling schedules set forth below.







## Reconciliation of Starz Entertainment Adjusted OIBDA to Operating Income

1H '06	1H '07	1H '08
\$ 91	128	142
(14)	(12)	(9)
	(14)	(20)
\$ 77	102	113
\$		\$ 91 128 (14) (12) - (14)







## Reconciliation of e-commerce Adjusted OIBDA to Operating Income

(Sm)	Q	2007	Q2 2008
Liberty Interactive Group			
e-commerce businesses			
Adjusted OIBDA	\$	13	27
Depreciation and Amortization		(5)	(7)
Stock Compensation Expense		(1)	(6)
Operating Income	\$	7	14

#### Reconciliation of e-commerce Adjusted Pro Forma OIBDA to Operating Income

(\$m)	Q	2 2007	Q2 2008
Liberty Interactive Group			7
e-commerce businesses Pro Forma			
Adjusted OIBDA pro forma for acquisitions	5	15	27
Less Adjusted OIBDA of non-consolidated businesses		(2)	-
Depreciation and Amortization		(5)	(7)
Stock Compensation Expense		(1)	(6)
Operating Income	\$	7	14







# Reconciliation of Liberty Interactive Adjusted OIBDA to Operating Income

(5m)		23 2007	Q4 2007		Q1 2008	Q2 2008	Months ended June 30, 2008
Liberty Interactive Group			VV-H				
Adjusted OIBDA	s	363	546	s	401	410	1,720
Depreciation and Amortization		(135)	(139)		(139)	(136)	(549)
Stock Compensation Expense		(7)	(6)		(5)	(12)	(30)
Operating Income	S	221	401		257	262	1,141







#### Reconciliation of QVC US Adjusted OIBDA to Operating Income

(\$m)	Year ended 2005		
Liberty Interactive Group QVC US			
Adjusted OIBDA	\$	1,084	
Depreciation and Amortization		(362)	
Stock Compensation Expense		(39)	
Operating Income	\$	683	







# Bill Strauss CEO provide-commerce...







# provide-commerce...

**ProFlowers** 







redenvelope

- Collection of branded websites each offering high quality products shipped direct from the supplier to the consumer
- Designed specifically around the way consumers shop
- Our proprietary technology allows us to eliminate multiple intermediaries from the legacy supply chain, thereby realizing significant cost advantages and higher margins







#### The Floral Market and Growth Trends

- The U.S. Department of Commerce's Bureau of Economic Analysis estimates the size of the retail floriculture industry to be about \$19.4 billion.
- The floricultural market has grown at an average annual pace of +4.1% over the last 10 years
- Online floral sales represent approximately \$1 billion of the overall floral market







# **Business Model Advantages**

#### Consumer Benefits



- Internet-enabled: NOT order aggregators
- Direct from the supplier
- Virtual model
- Removes cost from transaction
- Overnight delivery via FedEx/UPS

#### provide-commerce



Supplier

Benefits

- Great value
- 7-day freshness guarantee
- Prime varieties
- Accurate fulfillment
- 3 confirmation e-mails

- Enhanced profitability
- Broader customer reach
- Monthly feedback
- Improved quality
- Optimize production

## **Business Strategy Highlights**

#### • Focus on the customer

- · Ongoing website improvements
- · Continued investment in quality

### Optimize the core business

- · Increase AOV and conversion
- · Product development and portfolio optimization







#### It's Also About Our Newest Brand

- Assumed ownership of RedEnvelope on June 23, 2008
- Offers an array of hard goods merchandise targeting "acquaintances, colleagues, and friends"
- Well-known brand name with high unaided recall
- Solid customer base
- Adding our strengths in management, marketing, planning, logistics, merchandising, and customer service to drive profitability and significant value









## **Growth Opportunities**

- Gain additional market share in the flower industry
- Grow other brands
- Make acquisitions













### Jim Holland CEO



# backcountry.com







### Backcountry.com

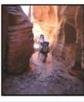
- Founded in 1996, acquired by Liberty June 2007
- Located in Salt Lake City and Park City, Utah, 700 employees
- We run seven category-leading online stores that focus on high-end outdoor gear, snowboarding, skiing and closeout gear
- The largest and fastest growing outdoor gear and action sports e-tailer
- We offer 120,000 products from over 450 core brands

















### Some Brands We Sell







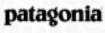
































## Opportunities / Competitive Edge

- Closeout business does well in a recession; five of our seven sites focus in this area
- Expanding into cycling
  - Strengthening our summer business smoothes out our overhead and makes us more profitable
- Leveraging customer generated content a snowball effect





